

# **ROMANIA**

OFFICE MARKET | REGIONAL CITIES 2025





### **GENERAL OVERVIEW**



1,082,300 sq. m

Was the modern office stock in the main regional cities at the end of 2024



64,100 sq. m

Was the office take-up recorded in 2024



Technology & Telecommunication Companies

Remain the most active office occupiers, with 68% of the 2024 take-up



No office building delivered outside Bucharest in 2024



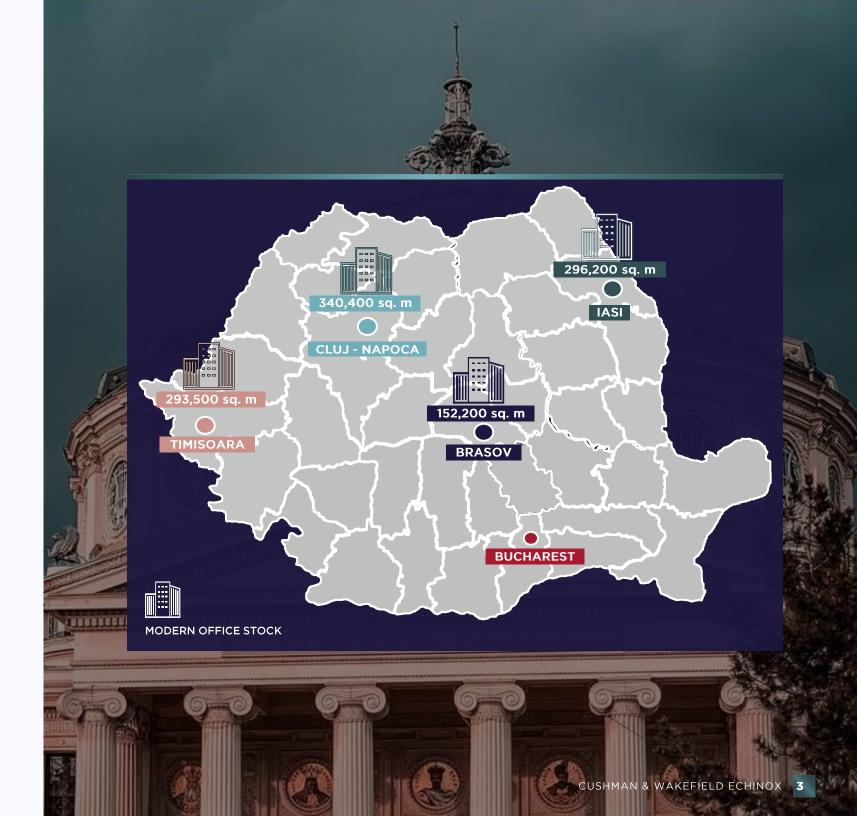
8,500 sq. m

The largest office transaction signed in 2024

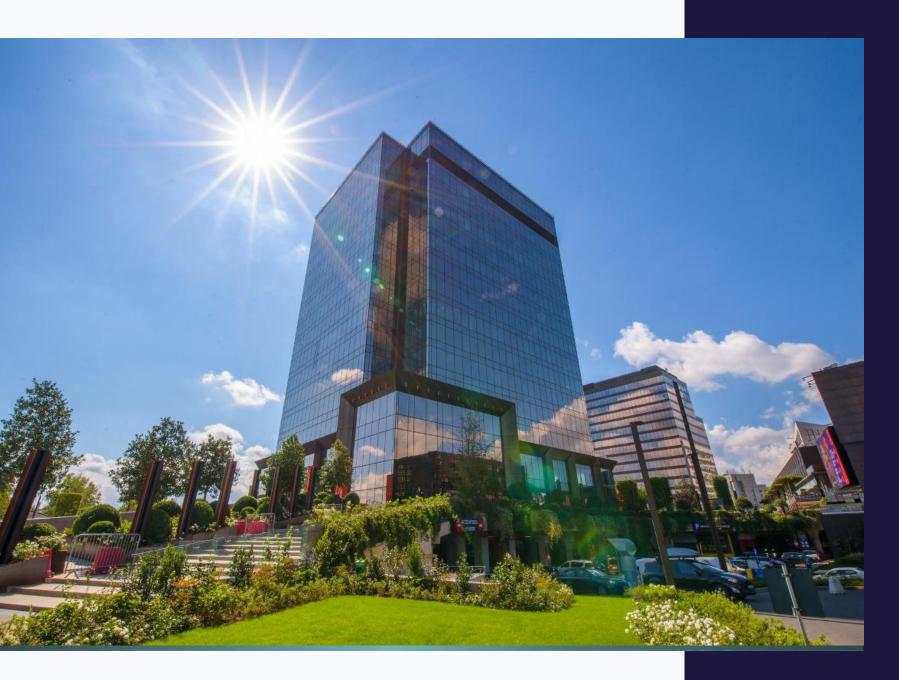


13 - 17 €/ sq. m/ month

Is the prime headline rent level range for A class office spaces in the regional cities



# **GENERAL OVERVIEW TOTAL OFFICE STOCK EVOLUTION TOTAL GROSS TAKE-UP EVOLUTION** 1,200 100 1,000 800 Thousands Thousands 600 400 200 ■Existing stock (sq. m) ■ New supply (sq. m) CUSHMAN & WAKEFIELD ECHINOX 4



# CLUJ - NAPOCA



**340,400 sq. m** of modern office spaces at the end of 2024



**49,700 sq. m** is the total office take-up recorded in 2024



**120,000 sq. m** of office spaces planned or under construction



is the vacancy rate at the end of 2024



15 - 17 Headline rent for class A offices 3.5 - 5 Service charge (€/ sq. m/ month)

# GENERAL INFORMATION

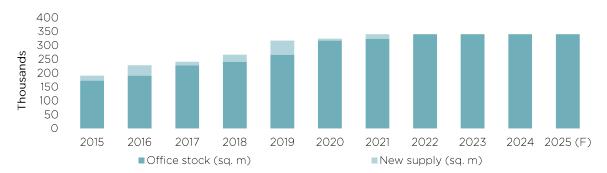
LOCATION	North - West
POPULATION*	286,598
UNEMPLOYMENT RATE**	1.4%
AVERAGE MONTHLY NET INCOME (€)**	1,255
NUMBER OF STUDENTS (2023)	68,391
MAIN UNIVERSITIES	Babes - Bolyai University; The Technical University
MAIN INDUSTRIES	Manufacturing, Technology & Telecom
TRANSPORTATION MEANS	Bus, trolleybus, tram
AIRPORT	Avram lancu International Airport



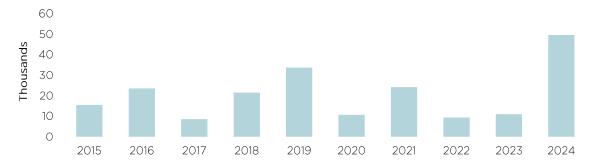
<sup>\*</sup>National Institute of Statistics 2022 Census
\*\*National Institute of Statistics November 2024 at county level



#### **MODERN OFFICE STOCK EVOLUTION (SQ. M)**



#### **GROSS TAKE-UP EVOLUTION (SQ. M)**



Source: C&W Echinox Research 2025

#### **MAJOR PROJECTS UC/ PLANNED**

Project	GLA (SQ. M)	Developer
Cesarom project*	80,000	Prime Kapital - MAS RE
Carbochim - Rivus project*	40,000	Iulius Group - Atterbury Europe

\*Large mixed-use project

#### 2024 MAJOR OFFICE DEALS (sq. m)

Company	Surface (SQ. M)	Project	Deal Type
Betfair	8,500	The Office	Renewal
Endava	4,300	United Business Center	Renewal
МНР	3,500	Record Park	Renewal

### **MAJOR OFFICE PROJECTS**

	EXISTING PROJECTS
1	Advancity Offices
2	Amera Tower
3	Cluj Business Campus
4	Iulius Business Center
5	Liberty Technology Park
6	Maestro BC
7	Novis Plaza
8	Power BC
9	Sigma Center
10	The Office
11	UBC Riviera
12	United Business Center Tower
13	Vivido
14	Hexagon
15	Record Park
	PLANNED / UC PROJECTS
16	Prime Kapital - MAS RE Cesarom
17	Iulius Group - Atterbury Europe Carbochim - Rivus





# IASI



**296,200 sq. m** of modern office spaces at the end of 2024



**1,400 sq. m** is the total office take-up recorded in 2024



**80,000** of office spaces planned or under construction



is the vacancy rate at the end of 2024



14 - 16

Headline rent for class A offices 3.5 - 5

Service charge

(€/ sq. m/ month)

### GENERAL INFORMATION

LOCATION	North - East
POPULATION*	271,692
UNEMPLOYMENT RATE**	3.6%
AVERAGE MONTHLY NET INCOME (€)**	1,040
NUMBER OF STUDENTS (2023)	55,311
MAIN UNIVERSITIES	Al. I. Cuza University, Technical University Ghe. Asachi
MAIN INDUSTRIES	Manufacturing, Technology & Telecom, Pharma, BPO
TRANSPORTATION MEANS	Bus, tram
AIRPORT	lasi International Airport



<sup>\*</sup>National Institute of Statistics 2022 Census
\*\*National Institute of Statistics November 2024 at county level



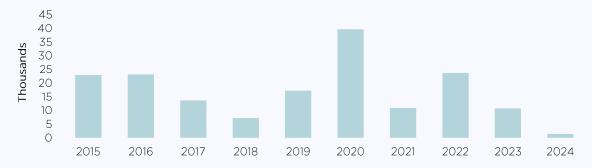
#### **MAJOR PROJECTS UC/ PLANNED**

Project	GLA (SQ. M)	Developer
Silk Office 2-4	80,000	Prime Kapital - MAS RE

#### **MODERN OFFICE STOCK EVOLUTION (SQ. M)**



#### **GROSS TAKE-UP EVOLUTION (SQ. M)**



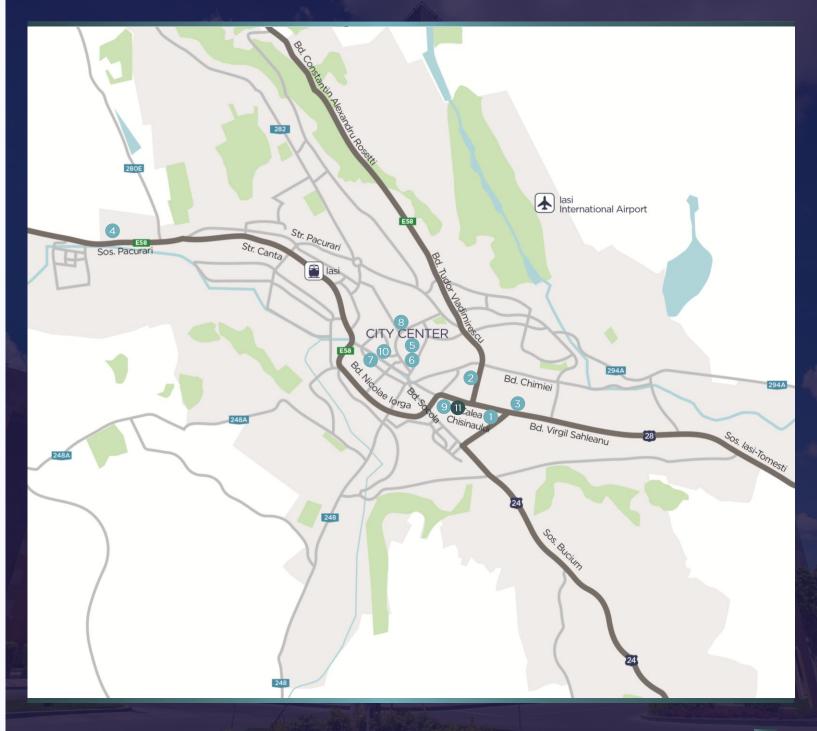
Source: C&W Echinox Research 2025

#### 2024 MAJOR OFFICE DEALS (sq. m)

Company	Surface (SQ. M)	Project	Deal Type
Genpact	1,100	United Business Center 8	Expansion
Coca-Cola	300	Silk Office 1	New lease
WW		ELECTRIC SECTION	

# MAJOR OFFICE PROJECTS

EXISTING PROJECTS
Baza 3 Office
Centro
Egros
ldeo
United Business Center (UBC)
Lazar Street Offices
National Office Center
Moldova Center
Silk Office 1
Palas Campus
PLANNED / UC PROJECTS
Silk Office 2-4





# TIMISOARA



293,500 sq. m of modern office spaces at the end of 2024



**9,600 sq. m** is the total office take-up recorded in 2024



15,000

of office spaces planned or under construction



is the vacancy rate at the end of 2024



13.5 - 15

Headline rent for class A offices

3.5 - 5

Service charge

(€/ sq. m/ month)

### GENERAL INFORMATION

LOCATION	West
POPULATION*	250,849
UNEMPLOYMENT RATE**	1.1%
AVERAGE MONTHLY NET INCOME (€)**	1,336
NUMBER OF STUDENTS (2023)	43,171
MAIN UNIVERSITIES	Polytechnic University, The West University
MAIN INDUSTRIES	Automotive, Technology & Telecom, BPO
TRANSPORTATION MEANS	Bus, trolleybus, tram
AIRPORT	Traian Vuia International Airport



4<sup>th</sup> Largest regional city in Romania

by population



**3<sup>rd</sup>** Largest modern office stock in Romania among regional cities



3<sup>rd</sup> Lowest Unemployment rate in Romania

At the end of November 2024



**2<sup>nd</sup>** City in the world illuminated by electric light

after New York



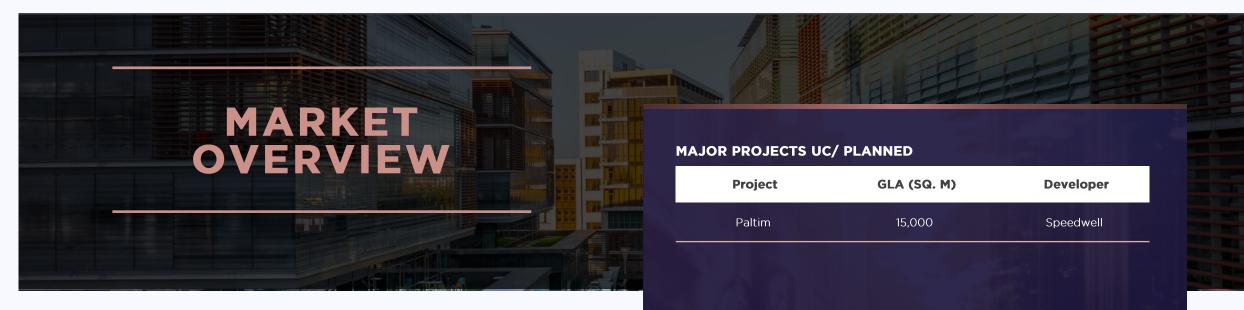
3<sup>rd</sup> Largest Airport in terms of traffic

Outside Bucharest (1.3 million passengers in 2024)

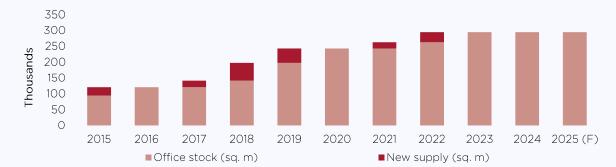


Highest average net salary after Bucharest

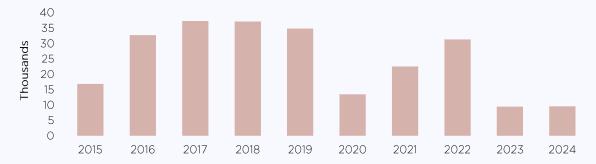
<sup>\*</sup>National Institute of Statistics 2022 Census
\*\*National Institute of Statistics November 2024 at county level



#### **MODERN OFFICE STOCK EVOLUTION (SQ. M)**



#### **GROSS TAKE-UP EVOLUTION (SQ. M)**



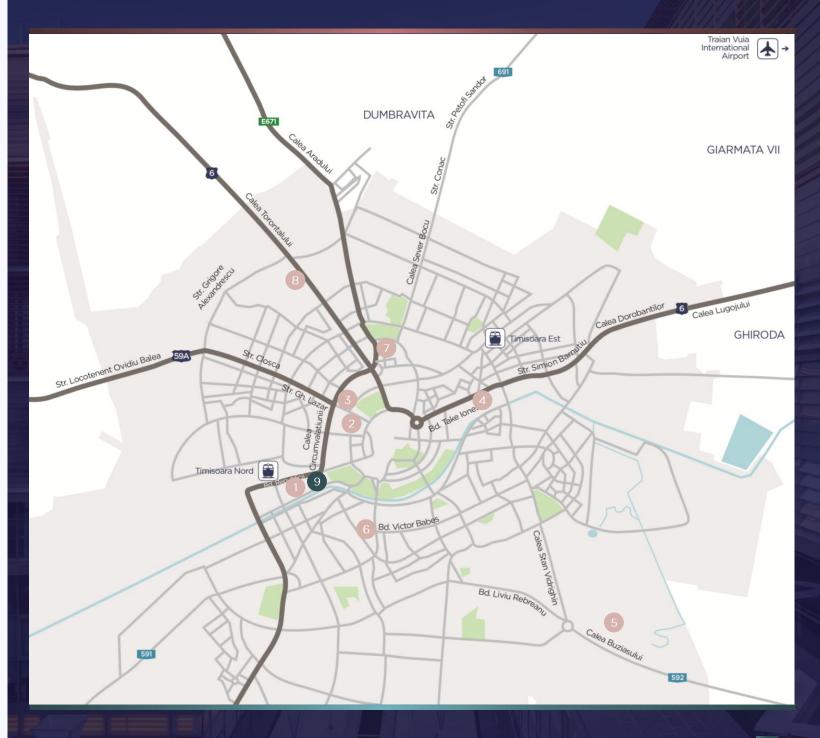
Source: C&W Echinox Research 2025

#### 2024 MAJOR OFFICE DEALS (sq. m)

<b>SAP</b> 2,000 AFI Park Ren Timisoara	a.v.al
	ewar
Huawei 1300	wal + nsion
<b>Microsoft</b> 1,200 United Business Ren Center 1	ewal

# MAJOR OFFICE PROJECTS

	EXISTING PROJECTS
1	Bega Business Park
2	AFI Park Timisoara
3	Fructus Plaza
4	ISHO
5	Optica Business Park
6	Romcapital Center
7	United Business Center (UBC)
8	Vox Technology Park
	PLANNED / UC PROJECTS
9	Paltim





# BRASOV



**152,200 sq. m** of modern office spaces at the end of 2024



**3,400 sq. m** is the total office take-up recorded in 2024



**21,000 sq. m** of office spaces planned or under construction



is the vacancy rate at the end of 2024



13 - 14

Headline rent for class A offices

3.5 - 4.5

Service charge

(€/ sq. m/ month)

# **GENERAL INFORMATION**

LOCATION	Center
POPULATION*	237,589
UNEMPLOYMENT RATE**	2.6%
AVERAGE MONTHLY NET INCOME (€)**	1,048
NUMBER OF STUDENTS (2023)	22,879
MAIN UNIVERSITIES	Transylvania University, George Baritiu University
MAIN INDUSTRIES	Manufacturing, Automotive, Technology & Telecom, BPO
TRANSPORTATION MEANS	Bus, trolleybus
AIRPORT	Brasov - Ghimbav International Airport



HMAN & WAKEFIELD ECHINOX 18

<sup>\*</sup>National Institute of Statistics 2022 Census
\*\*National Institute of Statistics November 2024 at county level

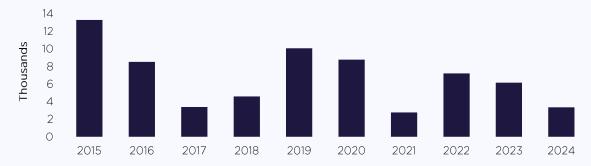


Project	GLA (SQ. M)	Developer		
Coresi Busines Campus U1	11,000	Nhood		
AFI Park Brasov 2	10,000	AFI Europe		

#### **MODERN OFFICE STOCK EVOLUTION (SQ. M)**



#### **GROSS TAKE-UP EVOLUTION (SQ. M)**



Source: C&W Echinox Research 2025

#### 2024 MAJOR OFFICE DEALS (sq. m)

**MAJOR PROJECTS UC/ PLANNED** 

Company	Surface (SQ. M)	Project	Deal Type
Fortech	800	Coresi Business Campus	Renewal

# **MAJOR OFFICE PROJECTS**

	EXISTING PROJECTS
1	Allianz Building
2	Brasov Business Park
3	Brasov Offices
4	Coresi Business
5	Cristiana BC
6	Green Center
7	Kronsoft Center
8	Nine Office Building
9	AFI Park Brasov 1
_	PLANNED / UC OFFICE PROJECTS
10	AFI Park Brasov 2
11	Coresi Business Campus U1



### **CONCLUSIONS**

	POPULATION*	UNEMPLOYMENT RATE (%)**	AVERAGE MONTHLY NET SALARY (€)**	NO. OF STUDENTS (2023)
CLUJ - NAPOCA	286,598	1.4	1,255	68,391
IASI	271,692	3.6	1,040	55,311
TIMISOARA	250,849	1.1	1,336	43,171
BRASOV	237,589	2.6	1,048	22,879

<sup>\*</sup>National Institute of Statistics 2022 Census

<sup>\*\*</sup>National Institute of Statistics November 2024 at county level

	MODERN OFFICE STOCK 2024 (SQ. M)	PLANNED & UNDER CONSTRUCTION (SQ. M)	GROSS TAKE-UP 2024 (SQ. M)	HEADLINE RENTS A CLASS (€/SQ. M/MONTH)	HEADLINE RENTS B CLASS (€/SQ. M/MONTH)	SERVICE CHARGE (€/SQ. M/MONTH)	GENERAL VACANCY RATE (%)
CLUJ - NAPOCA	340,400	120,000	49,700	15 - 17	9.5 - 12.5	3.5 - 5	6.6
IASI	296,200	80,000	1,400	14 - 16	8.5 - 11.5	3.5 - 5	19.4
TIMISOARA	293,500	15,000	9,600	13.5 - 15	8.5 - 11	3.5 - 5	12.9
BRASOV	152,200	21,000	3,400	13 – 14	8 - 10.5	3.5 - 4.5	11.4

### **CONTACTS**

#### **MADALINA COJOCARU**

Partner, Office Agency madalina.cojocaru@cwechinox.com

#### **VLAD SAFTOIU**

Head of Research vlad.saftoiu@cwechinox.com

#### **LAURA BORDIANU**

Data Analyst laura.bordianu@cwechinox.com



#### **ABOUT CUSHMAN & WAKEFIELD ECHINOX**

Cushman & Wakefield Echinox is a leading real estate company on the local market and the exclusive affiliate of Cushman & Wakefield in Romania, owned and operated independently, with a team of over 80 professionals and collaborators offering a full range of services to investors, developers, owners and tenants.

Copyright ©2025 Cushman & Wakefield Echinox. All rights reserved